

Borrower Paid Compensation Point Stacking Example



Condotel purchase price of \$1,000,000 with a loan amount of \$750,000. Maximum allowed LTV 75% on a 30-year term.

- 2% or \$15,000 in broker compensation desired
- 2% BPC = 6.50% rate with monthly payments of \$4,740.51
- 2% LPC = 7.375% rate with monthly payments of \$5,180.06
- With typical borrower paid compensation, an additional \$15,000 in cash to close is required

Advancial's stacking solution:

- New loan amount would be \$765,000 with the desired \$15,000 borrower paid compensation financed into the loan
- New LTV = 76.5% with a monthly payment of \$4,835.32
- Allows borrower to retain cash or use seller or realtor credits for other items for only an additional \$94.81 per month

Call us today with your scenario – we save loans!